

# APRIL 2020

## Residential Sales by Price (Year To Date)

Price Range	2020	2019
280,000 to 319,000	0	1
320,000 to 359,000	1	1
360,000 to 399,000	6	7
400,000 to 439,000	5	12
440,000 to 479,000	12	14
480,000 to 519,000	13	25
520,000 to 559,000	32	33
560,000 to 599,000	28	25
600,000 to 699,000	89	68
700,000 to 799,000	60	45
800,000 to 899,000	43	30
900,000 to 999,000	23	18
1 million and over	42	25

## Real Estate Stats Last Month

Average house price	\$718,009	\$722,265
Median house price	\$673,000	\$648,250
Average Mobile Home price	\$209,453	\$154,877
Houses listed	419	432

## Residential Sales (Year To Date)

Type	2020	2019
Acreage/House	17	15
Townhouse	162	143
Condo	243	235
Lots	42	27
Mobile Homes	40	45
Residential	414	334
Residential (Waterfront)	8	3
<b>TOTAL</b>	<b>926</b>	<b>802</b>

## Active Listings

Res	Mobiles	Strata	Lots
903	96	907	486

Okanagan Mainline Real Estate Board Stats  
Not intended to solicit properties already listed for sale.



# THE REAL ESTATE REPORT

## HOW TO THRIVE DURING COVID-19

*Amid difficult times, your response determines your success*

We are facing an unprecedented time around the globe. Even as this pandemic threatens the health, wealth and happiness of those around us, we can still choose our response to the crisis. By no means are we making light of the real suffering that some are experiencing worldwide. Yet, as in any season of life, our response determines our outcome. Here are three very different types of response:

### Fear

It is natural when we feel that circumstances are out of our control to tighten our grip or fight back in order to regain some sense of power. Yet, when we choose anger and fear, it leads to selfish behaviours such as hoarding toilet paper, food and medicines that we don't need. This adds to the crisis and harms our well-being.

### Learning

Have you recently had this experience? As you scroll through

social media or watch the news, the pit in your stomach gets worse and worse. There are so many negative stories, fake news and people stuck in that zone of fear. We must stop and take stock of our emotions. Mental health studies show that naming negative emotions is an important step towards moving forward. It helps us to breathe and let go of what we can't control. Once we increase our awareness, we can make choices about what we consume, from food to information, and stop harmful cycles.

### Growth

Nothing shifts us from fear to joy like turning our focus to others. As we take stock of our lives, we see how our gifts and skills can be used to help those who are in need. It doesn't have to be major – the littlest gesture can help. As we shift into service, our lives are filled with purpose and we make the world around us better.