

### JANUARY 2019

#### Residential Sales by Price (Year To Date)

| Price Range        | 2018 | 2017 |
|--------------------|------|------|
| 280,000 to 319,000 | 14   | 22   |
| 320,000 to 359,000 | 26   | 40   |
| 360,000 to 399,000 | 17   | 55   |
| 400,000 to 439,000 | 46   | 116  |
| 440,000 to 479,000 | 103  | 183  |
| 480,000 to 519,000 | 150  | 221  |
| 520,000 to 559,000 | 162  | 256  |
| 560,000 to 599,000 | 210  | 263  |
| 600,000 to 699,000 | 527  | 591  |
| 700,000 to 799,000 | 376  | 374  |
| 800,000 to 899,000 | 191  | 195  |
| 900,000 to 999,000 | 114  | 105  |
| 1 million and over | 185  | 225  |

#### Real Estate Stats Last Month

|                           |           |           |
|---------------------------|-----------|-----------|
| Average house price       | \$668,199 | \$693,646 |
| Median house price        | \$635,000 | \$629,900 |
| Average Mobile Home price | \$180,780 | \$133,277 |
| Houses listed             | 129       | 164       |

#### Residential Sales (Year To Date)

| Type                     | 2018        | 2017        |
|--------------------------|-------------|-------------|
| Acreage/House            | 93          | 139         |
| Townhouse                | 690         | 951         |
| Condo                    | 1,314       | 1,605       |
| Lots                     | 206         | 491         |
| Mobile Homes             | 230         | 258         |
| Residential              | 2,126       | 2,673       |
| Residential (Waterfront) | 42          | 38          |
| <b>TOTAL</b>             | <b>4701</b> | <b>6155</b> |

#### Active Listings

| Res | Mobiles | Strata | Lots |
|-----|---------|--------|------|
| 773 | 86      | 741    | 404  |

Okanagan Mainline Real Estate Board Stats



# the real estate Report

## NEW YEAR'S RESOLUTIONS FOR YOUR HOME

*This year make you home better than ever with deliberate focus*

The new year is upon us and with the change in the calendar come new opportunities and plans for 2019. While some have sworn off resolutions altogether, starting the year with guilt-free intentions can go a long way to shaping a successful year. With that in mind, here are some suggested New Year's resolutions for your home:

#### Make a List

Many of us take a reactive approach to house maintenance, only addressing areas as they become issues that need to be solved. Sure, we might look after the basics like changing the furnace filter, yet when it comes to having an in-depth, proactive plan, we feel lost. Luckily, we can get a jump on 2019 house maintenance by finding one of many great online checklists. Some are even categorized by appropriate season and tailored to our region.

#### A Penny Saved

So how are you going to pay for all the items on your shiny, new checklist? It might be time to set aside a regular amount each month in a special house maintenance account. Even if you can only afford to save very little, it adds up throughout the year and you'll be glad it's there to offset your costs when needed. Some banks will even allow you to rename a savings account, so you can easily keep the money separate.

#### One Small Step

It's amazing how small, intelligent changes can add to the overall feeling of freshness in your home. Adding splash of colour, changing a painting or moving around the furniture can all give new life to a tired room. Resolve to make one improvement for each of the four seasons and you will feel the new energy it brings throughout the whole year.