

DECEMBER 2018

Residential Sales by Price (Year To Date)

| Price Range | 2018 | 2017 |
|--------------------|------|------|
| 280,000 to 319,000 | 13 | 20 |
| 320,000 to 359,000 | 25 | 39 |
| 360,000 to 399,000 | 17 | 53 |
| 400,000 to 439,000 | 44 | 115 |
| 440,000 to 479,000 | 98 | 169 |
| 480,000 to 519,000 | 144 | 207 |
| 520,000 to 559,000 | 152 | 244 |
| 560,000 to 599,000 | 200 | 251 |
| 600,000 to 699,000 | 505 | 542 |
| 700,000 to 799,000 | 355 | 355 |
| 800,000 to 899,000 | 181 | 189 |
| 900,000 to 999,000 | 112 | 99 |
| 1 million and over | 178 | 208 |

Real Estate Stats Last Month

| | | |
|---------------------------|-----------|-----------|
| Average house price | \$650,785 | \$674,624 |
| Median house price | \$625,000 | \$610,000 |
| Average Mobile Home price | \$149,532 | \$171,053 |
| Houses listed | 242 | 270 |

Residential Sales (Year To Date)

| Type | 2018 | 2017 |
|--------------------------|-------------|-------------|
| Acreage/House | 87 | 129 |
| Townhouse | 659 | 903 |
| Condo | 1,269 | 1,533 |
| Lots | 200 | 469 |
| Mobile Homes | 220 | 245 |
| Residential | 2,036 | 2,516 |
| Residential (Waterfront) | 40 | 37 |
| TOTAL | 4511 | 5832 |

Active Listings

| Res | Mobiles | Strata | Lots |
|-----|---------|--------|------|
| 950 | 91 | 842 | 423 |

Okanagan Mainline Real Estate Board Stats



the real estate Report

THE BEST WAY TO INCREASE HOLIDAY CHEER

Fight the holiday blues with small changes to your home environment

Not everyone loves the holidays. They can be a lonely time or sad reminder that feel like a mountain to climb. And even for those who feel that it is the most wonderful time of the year, mental health issues can take a bite out of their tidings of comfort and joy. Here are some proven changes that you can make to your home that will give you the boost you need this holiday:

Season of Light

Experts agree that natural light is very important to mood. One of the easiest ways to brighten your outlook is to do the same in your home. Open the curtains and allow the sunlight to come in. During the times where clouds rule the valley, consider supplementing with light therapy boxes.

Inspired Thinking

Shifting your thinking can be a very effective way to fight the blues. Choose some inspirational quotes that you enjoy and print them large in your favourite font to post around your place. When

you feel stuck or in a slide, try replacing negative thoughts by meditating on these reminders. For an added bonus, turn it into a creative project and make framed art with the quotes. Creativity is also an important mood booster.

Clear Your Mind

Accentuating clean lines and smooth curves is another mental health trick. Experts say that a clutter-free environment with nothing to catch your peripheral vision will help you to rest and relax.

All the Smells

Scent is one of the strongest senses connected to memory and emotion. Take advantage by filling your home with smells that connect you to positivity. Some ideas include lavender for relaxation, orange or lemon for energy, and basil or mint to improve your mood. Candles, oils or spices and cut fruit from your kitchen all work admirably.