

What's happening at



Here at Royal LePage Kelowna, our purpose is to make good things happen for people. **Helping You is What We Do™.**

The real estate market in the Central Okanagan in 2015 was another fantastic year and 2016 should be no different. Listings were up 2.55% for the year but start the year almost 8% lower than this time last year. One of the keys to agents success this year will be listings and having the inventory. Sales were up almost 8% over the previous year and the demand for product from buyers in 2016 remains high. The recent changes in down payments of 5% down up to \$500,000 and 10% down over \$500,000 may or may not have an impact on an already strong market.

Happy new year and continued success!

Francis and Wade
Broker/Owners



WELCOME TO RLK



Tasha Gerrard



Louise Levesque



Josh Szalay



Robert Miller

SAVE THE DATE

January 12th - Kick Off Breakfast
at the Ramada

February 11th— Valentine's Day Social

February 18th— Royal LePage Canada Awards
in Vancouver

February 25 —RLK Awards at the
Kelowna Golf and Country Club

March 23rd — Easter Social

**In-House: One on One and Group
Coaching throughout the year**

New in 2016!!! Floyd Wickman's Real Estate Kickstart Program

How to get started or restarted in Real Estate!



Royal LePage Kelowna is excited to offer this 7 week course by Real Estate legend, Floyd Wickman! You will master techniques to increase production, build a powerful business with resale value, consistently generate referrals and assertively negotiate full commissions. **Register now!!**