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RealSmart Code for Royal LePage: RS25RLP2015

Please indicate RLP Kelowna in the "how did you hear of us" field.

## HOW does it all Work?

### Realtor, Mortgage Broker or Property Manager in BC?

To become licensed as a **Realtor, Mortgage Broker or Rental Property Manager**, you must register and pay on their website, for the correspondence course through the University of British Columbia – Sauder School of Business. (*\*contact info last page*)

- ✓ Once you have completed the registration on their website, UBC will mail out all their material for the correspondence course in 3 – 5 days to your home. This is a self taught, self paced course.
- ✓ You are provided 1 year to teach yourself all 26 chapters of the math, law, get through all the Assignments basically on your own.
- ✓ You must pass 20 Assignments and can hand 2 Assignments per week into UBC, so you are not permitted to write the exam for a minimum for 10 weeks.
- ✓ When you have completed and passed all the required assignments and have provided a copy of the English requirement to UBC (*\*see English requirements last page*) studied and you are prepared, you may write their exam.
- ✓ If you pass, you go on to get hired by any Real Estate or Mortgage, Rental firm of your choice and pay their licensing fees (*\*see licensing fees last page*). You have up to 1 year to get hired, otherwise you must write the exam again in 90 days. Real Smart provides this free assistance.
- ✓ If you fail the exam, you are permitted to rewrite again for a fee, but you must wait 3 months from failing before writing again. If you fail the second time, you must wait 1 year and pay for the entire course again.

**Pre-requisites:** *\*(see last page for details)*

You must have a Canadian Grade 12 diploma or GED or you can take a test at any local university called the LPI (Language Proficiency Index) and pass a level 4. You can start and finish the Real Estate course without this in place yet, but you must have passed or handed in your English requirement to UBC prior to being able to register for the exam.



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## How does Real Smart fit in all this?

**Very simply put, we make learning the course simple so students understand what they are being taught from our instruction, memorable so students retain and can recall the information for the exam using the Real Smart System of Learning. We are not the new kids on the block. We have been doing this for 15 Years, with an A+ Rating with the Better Business Bureau of BC.**

Real Smart created a simplistic Fast Track course that not only *accelerates* students through the complex UBC material cutting out months of studying, but actually teaches students (in layman's terms) using informative visual presentations and relevant examples, through the entire course, as well as prepares students for the final exam.

Real Smart has an amazing proven, easy to learn and yes fun, Secret to the Math System.™ Students tell us they are pleasantly surprised. They not only understand our math, but love it! We made it simple so even those who don't like math do now.

Real Smart provides you with our Workbook that has condensed the most important information from each chapter, our math formulas, quizzes and more. You follow along our outstanding Instructor teach you through the course. Ask questions, work with other students, and email your questions to Sandy or come in 30 minutes early Instructor help is waiting for you.

Real Smart has classes in Surrey at their Training Facility. Students can choose to start from the beginning in a Classroom environment. As well, Real Smart has the state of the art Online Learning Courses where you can learn 24/7 from the comfort of your home. You can even add the Online to your Classroom experience and get the Best of the Best when it comes to learning and for ½ price too!

**Competition .... Yes, they may be cheaper, closer to home, permit you to start anytime, come back anytime!** There is always someone trying to things cheaper and faster. That's great if you're looking in a dollar store. But this is your Education and Career we're talking about. Make sure whomever you choose for your training has the educational background to teach, the experience and look at the bottom line. Why is it cheaper? Is the end goal to get you to come to their office? Or are they truly interested in ensuring you will pass the first time. Watch out for loose guarantees and promises. At the end of the day, it does come down to how "smart" the student studies. But it starts with "who" is teaching and "who" is qualified to teach.



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#### Just a few Shout Outs.....

*"Your program helped me to visualize what the books couldn't. Having an instructor to explain the chapters in plain English, and then answer my questions when I was stumped, made my learning curve much easier and quicker. The math formulas were far clearer to understand than how the manual laid them out. My sincere thanks for offering this much needed program!"*

*"Sandy I Passed!! I'm sure you have heard it before but I don't know if I could have done it without Kenny. He is a wonderful teacher and really truly cares about his students. He is more than willing to go the extra mile and gave me a kick in the butt when I was feeling down on myself. I'm sure everyone in my class will agree when I say that we owe a portion of our success to him. Hope he's getting a big Christmas gift ha ha. And I don't not mind at all if you share the news! Thank you for your warm email. Cheers! Rachel Jarvis*

*"Hi Sandy, just want to let you know that I passed my exam - wrote yesterday mark was 81% I am thrilled." THANKS for all your help Linda McLeod Mortgage Broker*

*Sandy, Thank you so much for the support offered through Real Smart. I just passed my exam with 82% and attribute my success, in part to the Real Smart program. All the best, Kiara Lynch*

*"Good morning Wendy & Sandy, I wanted to inform and thank you both. I wrote the exam on Friday and received my results this morning informing me that I had passed. I wanted to extend my deepest gratitude to you both in helping me through this endeavor. I will visit the classroom soon and come by to thank you guys in person as well." Regards - Kanwar Sodhi*

*"92% :) thank you for everything!!!!" Tanner "Just a quick note to let you know I passed exam with 91%. Thank you for all your help." Dan Ledoux*

*"Hi Sandy, I wrote my exam on Thursday and I passed. I did the computer exam & found out on Friday. Thank You for everything. I was so shaky with the Math part before coming to Real Smart & since taking the Real Smart course I became a pro at it. The online course helped me as well & the flash cards where perfect. Plus the study plan was genius & it worked. I panicked before the exam but I knew my stuff going in & it's all because of the class, online class & flash cards from Real Smart.*



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*I can't say*

*enough thank you, but I would also like to thank Jas. Going to class was fun & Jas is so good. Again thank you Sandy" - Roberto PItassi*

### Online Learning

The Online Learning option provides flexibility for students who have responsibilities which make it difficult to commit to classroom schedules. We make it simple and teach you through each chapter with clear instructions and support. We test your skills along the way through quizzes. This helps us ensure you know how to study, prepare for, and actually pass the UBC exam. Our 100 question timed Mock Exam emulates the real UBC exam and gives you a solid grasp on the types of questions you will face so you are fully prepared to write the real test. All the material and videos are **at your fingertips 24/7 for 3 months for \$549 USD. (15% discount code on site).**



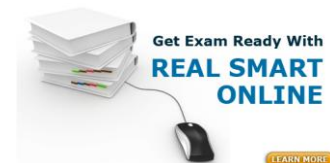
### In-Class Courses

Our In-Class courses are designed to help you comprehend the concepts through Visuals, in the form of PowerPoint Slides, demonstrations and lessons.

Learning in a classroom setting gives you the opportunity to network, share ideas, questions and answers with your classmates. You can form a Study Group and work together on assignments. Learning is much easier when you can discuss and debate course materials with your peers. As well, your Instructor is there to guide you through the entire program.

### Blended Program

Our Blended Program combines the benefits of a traditional classroom setting with the convenience of online learning.



For both the Real Estate and Mortgage Broker Courses you can add the Online Learning to your classroom experience and have an amazing, innovative tool to help you anytime, anyplace, any pace at your fingertips! This is Real Smart's most popular program as it provides the benefit of the classroom, PLUS the ability to access the complete course online 24/7 for 5 months (instead of 3) and for 50% off, so \$275. Other benefits of the Blended Program:

- Classroom - Instructor led with Visual PowerPoint presentations
- Set Course Schedule for structure
- Interaction, Networking, Study Groups – Future contacts
- **Secret to the Math™** - *wow this is amazing!*
- Hard copy workbook
- Online Course - Interactive video slides work at your speed, reinforce, re-do



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- Practice quizzes given at the end of each module
- Ability to start and stop the online slides as many times as needed to review information.

### The Private Elite Course

The Private Elite Course offers private instruction, similar to the classroom structure but without other students. The instructor will teach the entire course from start to finish in a quiet, stress free environment, working with you at your own pace. Class time is scheduled around your needs; days, evenings, or weekends. Just give us a call and we will arrange a Private Elite Course just for you! Flexible hours, Flexible training and **one-on-one attention**.

### Hourly Tutoring

At Real Smart, private hourly tutoring is available for all programs, coursework, math calculations and exam preparation. Our instructors will work around your schedule at your own pace. There is a 2 hour minimum for private hourly tutoring.

### Time Commitment

One thing to consider is how long the UBC course will actually take going it alone. We all have good intentions but we all know “life” gets in the way and distracts us. It can be very hard to read and understand concepts that are unfamiliar to us, especially math. Real Smart holds exclusive claim to **Secret to the Math™**. We start sharing our formulas and methods to the math the very 1st day in class. Real Smart promises from the bottom of their heart, the formula are simple to understand and you may actually like it!

*Time is one of the most precious gifts we have in this world. We cannot get it back and therefore need to manage it wisely. You can cut months of studying, heartache and have you in your new career faster and easier!*

*If you have any questions anytime, just email or call us. 604-597-8925*

Sincerely,

Sandy Brown – President



Get in a Real Smart Class to Pass



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## Costs -

### UBC

Real Estate, Sub Mortgage Broker or Rental Course - \$1,075 (inc tax & exam fee)

### Register:

[https://professional.sauder.ubc.ca/realestate/lic2\\_prelicreg.cfm?CFID=6702595&CFTOKEN=94006464](https://professional.sauder.ubc.ca/realestate/lic2_prelicreg.cfm?CFID=6702595&CFTOKEN=94006464)

Takes 3 – 5 business days for the material to arrive to your home.

- Purchase the **HP10B11+** Calculator from UBC when you register or staples.

### REAL SMART

Register and Information: <http://www.realsmart.ca/programs/>

## What do you need to start the Real Smart Course?

Just register for both above, bring a pen and pencil and a notebook to keep your math formula in and that's it. We do the rest!

